Audited Financial Statements

For the years ended June 30, 2019 and 2018

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INDEPENDENT AUDITOR'S REPORT

To the Board of Directors Humane Society of Southern Arizona

We have audited the accompanying financial statements of the Humane Society of Southern Arizona (a nonprofit organization), which comprise the statements of financial position as of June 30, 2019 and 2018, and the related statements of activities, functional expenses and cash flows for the years then ended, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of the Humane Society of Southern Arizona as of June 30, 2019 and 2018, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

October 24, 2019



Crowle KLEWER & TRONAL PUL

STATEMENTS OF FINANCIAL POSITION June 30, 2019 and 2018

ASSETS

| * | | 2019 | | 2018 |
|----------------------------------------------------------------------------|------|------------|-----------|---------------|
| Current assets: | • | 0.700.000 | • | 0.470.075 |
| Cash and cash equivalents | \$ | 2,708,208 | \$ | 2,179,275 |
| Accounts and other receivables | | 89,395 | | 35,030 |
| Investments - other | | 2,205,779 | | 400 740 |
| Unconditional promises to give, capital campaign, current portion | | 125,225 | | 168,740 |
| Bequests and memorials receivable, net | | 670,942 | | 1,442,825 |
| Inventory | | 150,415 | | 149,305 |
| Prepaid expenses and other assets | - | 105,511 | | 81,444 |
| Total current assets | | 6,055,475 | | 4,056,619 |
| Unconditional promises to give, capital campaign, non-current portion, net | | 33,895 | | 116,305 |
| Investments | | 3,106,698 | | 4,030,583 |
| Beneficial interest in perpetual trusts | | 3,360,829 | | 3,350,799 |
| Beneficial interest in charitable remainder trust | | 424,871 | | 428,206 |
| Property held for sale | | 40.400.007 | | 296,493 |
| Property and equipment, net | _ | 10,496,627 | - | 10,547,748 |
| Total assets | \$ | 23,478,395 | <u>\$</u> | 22,826,753 |
| LIABILITIES AND NET ASSETS | | | | |
| Current liabilities: | | | | |
| Accounts payable | \$ | 150,351 | \$ | 279,419 |
| Accrued payroll and taxes | • | 285,349 | • | 266,264 |
| Other accrued expenses | | 126,181 | | 60,253 |
| Capital lease payable, current portion | | 10,894 | | 13,541 |
| Note payable, current portion | | - | | 96,125 |
| Beneficiary annuity obligations, current portion | | 7,509 | | 7,075 |
| Total current liabilities | 1.57 | 580,284 | | 722,677 |
| Capital lease payable, non-current portion | | 14,058 | | 27,282 |
| Note payable, non-current portion | | | | 896,063 |
| Beneficiary annuity obligations, non-current portion | | 20,157 | | 27,696 |
| Total liabilities | 10 | 614,499 | | 1,673,718 |
| Net assets: | | | | |
| Without donor restrictions: | | | | |
| Expended for property and equipment | | 10,471,675 | | 9,514,737 |
| Board-designated endowment | | - | | 250,000 |
| Board-designated operating reserve | | 3,206,885 | | > € |
| Available for operations | | 4,846,542 | | 7,103,693 |
| Total net assets without donor restrictions | | 18,525,102 | | 16,868,430 |
| With donor restrictions: | | | | |
| Purpose restrictions | | 460,291 | | 411,685 |
| Time-restricted for future periods | | 424,871 | | 428,206 |
| Subject to appropriation and expenditure | | 705 | | 1,817 |
| Perpetual in nature | - | 3,452,927 | - | 3,442,897 |
| Total net assets without donor restrictions | | 4,338,794 | | 4,284,605 |
| Total net assets | | 22,863,896 | _ | 21,153,035 |
| Total liabilities and net assets | \$ | 23,478,395 | \$ | 22,826,753 |

See independent auditor's report and notes to financial statements.

STATEMENT OF ACTIVITIES For the year ended June 30, 2019

| Revenue and support: | | hout Donor Restrictions | With Donor Restrictions | | | Total |
|-----------------------------------------------------------------------------------------------------------------------|-----|-------------------------------------------------------------------|----------------------------|-----------------------------|----|--------------------------------------------------------------------|
| Support: Trusts and bequests Contributions Special events Donated supplies and services Grants Merchandise sales, net | \$ | 3,683,114 1,377,656 412,567 282,070 89,789 122,380 | \$ | 578,645 - - 60,000 | \$ | 3,683,114 1,956,301 412,567 282,070 149,789 122,380 |
| Gain on sale of property and equipment Thrift store, net | | 86,248 35,093 | | | | 86,248 35,093 |
| Total support | | 6,088,917 | | 638,645 | | 6,727,562 |
| Revenue and other income: Animal services Investment income, net Gain on beneficial interest in | | 791,111 372,489 | | 4,159 | | 791,111 376,648 |
| perpetual trusts Loss on beneficial interest in charitable remainder trust Other income | | - 62,906 | | 10,030 (3,335) | - | 10,030 (3,335) 62,906 |
| Total revenue and other income | | 1,226,506 | | 10,854 | | 1,237,360 |
| Net assets released from restrictions: Satisfaction of donor restrictions Total revenue and support | , | 595,310 7,910,733 | | (595,310) 54,189 | | 7,964,922 |
| Expenses: Program services | | 5,165,655 | | 242 | | 5,165,655 |
| Administrative Fund-raising Special events - costs of direct | | 195,726 805,127 | | • | | 195,726 805,127 |
| donor benefits | · · | 87,553 | | :: | | 87,553 |
| Total expenses | - | 6,254,061 | | - | _ | 6,254,061 |
| Change in net assets | | 1,656,672 | | 54,189 | | 1,710,861 |
| Net assets, beginning of year | | 16,868,430 | _ | 4,284,605 | _ | 21,153,035 |
| Net assets, end of year | \$ | 18,525,102 | \$ | 4,338,794 | \$ | 22,863,896 |

See independent auditor's report and notes to financial statements.

STATEMENT OF ACTIVITIES For the year ended June 30, 2018

| Revenue and support: Support: | | thout Donor Restrictions | | With Donor Restrictions | - | Total |
|----------------------------------------|------|-----------------------------|----|----------------------------|----|------------|
| Trusts and bequests | \$ | 3,251,529 | \$ | • | \$ | 3,251,529 |
| Contributions | | 987,337 | | 1,128,058 | | 2,115,395 |
| Grants | | 92,933 | | 452,427 | | 545,360 |
| Special events | | 349,752 | | 9 | | 349,752 |
| Donated supplies and services | | 216,988 | | 3 2 3 | | 216,988 |
| Merchandise sales, net | | 124,076 | | | | 124,076 |
| Thrift store, net | | 2,419 | | | | 2,419 |
| Loss on sale of property and equipment | | (8,097) | | | _ | (8,097) |
| Total support | | 5,016,937 | | 1,580,485 | | 6,597,422 |
| Revenue and other income: | | | | | | |
| Animal services | | 800,703 | | - | | 800,703 |
| Investment income, net | | 261,293 | | 11,311 | | 272,604 |
| Gain on beneficial interest in | | | | | | |
| perpetual trusts | | 100 | | 20,592 | | 20,592 |
| Gain on beneficial interest in | | | | | | |
| charitable remainder trust | | (#) | | 6,566 | | 6,566 |
| Other income | | 49,382 | | - | | 49,382 |
| Total revenue and other income | | 1,111,378 | | 38,469 | | 1,149,847 |
| Net assets released from restrictions: | | | | | | |
| Satisfaction of donor restrictions | 2011 | 3,291,751 | | (3,291,751) | | |
| Total revenue and support | | 9,420,066 | | (1,672,797) | | 7,747,269 |
| Expenses: | | | | | | |
| Program services | | 4,656,055 | | (- 2) | | 4,656,055 |
| Administrative | | 182,802 | | 1925 2 = 2 | | 182,802 |
| Fund-raising | | 790,125 | | - | | 790,125 |
| Special events - costs of direct | | | | | | |
| donor benefits | | 78,727 | | - | | 78,727 |
| Total expenses | | 5,707,709 | | 725 | | 5,707,709 |
| Change in net assets | | 3,712,357 | B | (1,672,797) | | 2,039,560 |
| Net assets, beginning of year | | 13,156,073 | | 5,957,402 | | 19,113,475 |
| Net assets, end of year | \$ | 16,868,430 | \$ | 4,284,605 | \$ | 21,153,035 |

HUMANE SOCIETY OF SOUTHERN ARIZONA STATEMENT OF FUNCTIONAL EXPENSES For the year ended June 30, 2019

Program Services

| | | | | | - 3 | | | | | | | | | | |
|------------------------------------------------------------------------------------------------------------------------------------------------------------------|----|-----------------------------------------------------------------------------------|----|-----------------------------------------------------------------------|-----------------------------------------------------------------------------------------------------------------|------------------------------------------------------------------------------|----|--------------------------------------------------------------------------|----|------------------------------------------------------------------------------------|--------------------------------------------------------------------|-----------------|----------------------------------------------------------------------|----|-------------------------------------------------------------------------------------|
| | | Animal Shelter | | Offsite | Humane Education and Total Spay and Cruelty Program e Neuter Clinic Prevention Services Administrative Fund-rai | | | | | | und-raising | l-raising Total | | | |
| Personnel: Salaries and wages Employee benefits Payroll taxes | \$ | 1,305,663 148,273 126,194 | \$ | 254,674 18,083 20,731 | \$ | 743,077 48,187 61,649 | \$ | 216,078 23,973 16,911 | \$ | 2,519,492 238,516 225,485 | \$ 39,021 8,576 8,080 | \$ | 348,999 28,184 30,776 | \$ | 2,907,512 275,276 264,341 |
| Total personnel | 11 | 1,580,130 | - | 293,488 | | 852,913 | 8 | 256,962 | | 2,983,493 | 55,677 | | 407,959 | | 3,447,129 |
| Other operating expenses Veterinary services and supplies Office expenses Advertising and promotion Depreciation Occupancy Professional services Auto and travel | | 388,880 368,370 86,886 104,396 192,549 108,303 37,030 19,417 | | 18,412 - 25,294 43,180 1,865 61,434 18,052 5,498 | | 68,292 244,161 56,173 80,714 61,470 40,942 13,797 2,635 | | 44,367 11,832 18,066 24,451 15,881 11,767 928 7,120 | | 519,951 624,363 186,419 252,741 271,765 222,446 69,807 34,670 | 53,235 - 4,531 5,978 29,733 14,502 31,091 979 | | 111,141 - 173,476 90,319 14,308 403 4,557 2,964 | | 684,327 624,363 364,426 349,038 315,806 237,351 105,455 38,613 |
| Total functional expenses | \$ | 2,885,961 | \$ | 467,223 | \$ | 1,421,097 | \$ | 391,374 | \$ | 5,165,655 | \$ 195,726 | \$ | 805,127 | \$ | 6,166,508 |

HUMANE SOCIETY OF SOUTHERN ARIZONA STATEMENT OF FUNCTIONAL EXPENSES For the year ended June 30, 2018

Program Services

| | _ | | | | 00 | Tani Col Vioce | | | | | | | | | |
|----------------------------------|------|-------------------|----|---------|-----|-----------------------|----|------------------------------------------------|------------------------------|-----|--------------|------|------------|----|-----------|
| | · | Animal Shelter | , | Offsite | | Spay and euter Clinic | Ed | Humane ucation and Cruelty Prevention | Total Program Services | Adn | ninistrative | _ Fu | nd-raising | | Total |
| Personnel: | | | | | | | | | | | | | | | |
| Salaries and wages | \$ | 1,138,048 | \$ | 241,504 | \$ | 734,727 | \$ | 198,430 | \$ 2,312,709 | \$ | 47,934 | \$ | 291,026 | \$ | 2,651,669 |
| Employee benefits | | 136,679 | | 22,205 | | 57,322 | | 11,590 | 227,796 | | 6,544 | | 23,682 | | 258,022 |
| Payroll taxes | - | 106,981 | | 22,132 | | 66,260 | | 15,658_ | 211,031 | | 7,866 | | 22,492 | | 241,389 |
| Total personnel |)=== | 1,381,708 | | 285,841 | //= | 858,309 | | 225,678 | 2,751,536 | | 62,344 | | 337,200 | | 3,151,080 |
| Other operating expenses | | 376,064 | | 31,314 | | 107,805 | | 51,908 | 567,091 | | 50,645 | | 90,038 | | 707,774 |
| Veterinary services and supplies | | 261,810 | | (2) | | 262,119 | | 861 | 524,790 | | 4 | | 124 | | 524,790 |
| Advertising and promotion | | 77,184 | | 31,978 | | 59,692 | | 18,102 | 186,956 | | 57 | | 150,244 | | 337,257 |
| Occupancy | | 156,945 | | 67,915 | | 49,638 | | 10,461 | 284,959 | | 15,986 | | 2,926 | | 303,871 |
| Office expenses | | 36,745 | | 7,879 | | 28,550 | | 6,777 | 79,951 | | 10,311 | | 160,369 | | 250,631 |
| Depreciation | | 91,544 | | 10,984 | | 42,356 | | 6,503 | 151,387 | | 9,885 | | 2,311 | | 163,583 |
| Professional services | | 42,115 | | 7,469 | | 25,076 | | 1,267 | 75,927 | | 33,094 | | 44,605 | | 153,626 |
| Auto and travel | | 15,366 | | 8,659 | | 2,936 | | 6,497 | 33,458 | | 480 | | 2,432 | _ | 36,370 |
| Total functional expenses | \$ | 2,439,481 | \$ | 452,039 | \$ | 1,436,481 | \$ | 328,054 | \$ 4,656,055 | \$ | 182,802 | \$ | 790,125 | \$ | 5,628,982 |

STATEMENTS OF CASH FLOWS For the years ended June 30, 2019 and 2018

| | 2019 | | | 2018 |
|--------------------------------------------------------------------------------------------|------|-------------|----|-------------|
| Cash flows from operating activities: | | | | |
| Change in net assets | \$ | 1,710,861 | \$ | 2,039,560 |
| Adjustments to reconcile change in net assets | | | | |
| to net cash provided by (used in) operating activities: | | | | |
| Depreciation | | 317,458 | | 164,639 |
| Donated property and equipment | | (22,378) | | (74,350) |
| Donated fees related to sale of property | | (24,000) | | (16,900) |
| (Gain) loss on sale of property and equipment and property held for sale | | (86,248) | | 8,097 |
| Reinvested dividends | | * | | (1,640) |
| Realized and unrealized gain on investments | | (119,917) | | (27,854) |
| Gain on beneficial interest in perpetual trusts | | (10,030) | | (20,592) |
| Loss (gain) on beneficial interest in charitable remainder trust | | 3,335 | | (6,566) |
| Change in the allowance for uncollectible bequests and memorials receivable | | | | (25,000) |
| Change in the allowance for net present value, uncollectible promises to give | | (4,621) | | (5,756) |
| Change in the provision for uncollectible promises to give | | (11,759) | | (1,555) |
| Contributions restricted for capital purposes Changes in operating assets and liabilities: | | - | | (1,124,704) |
| Accounts and other receivables | | (54,365) | | 5,829 |
| Bequests and memorials receivable | | 771,883 | | (597,339) |
| Inventory | | (1,110) | | 20,982 |
| Prepaid expenses and other assets | | (24,067) | | 50,572 |
| Accounts payable | | (129,068) | | (540,046) |
| Accrued payroll and taxes | | 19,085 | | (8,100) |
| Other accrued expenses | | 65,928 | | (20,604) |
| Total adjustments | - | 690,126 | • | (2,220,887) |
| Net cash provided by (used in) operating activities | | 2,400,987 | | (181,327) |
| Cash flows from investing activities: | | | | |
| Purchases of marketable securities | | (4,342,583) | | (1,808,741) |
| Purchases of investments - other | | (2,204,000) | | ¥(|
| Proceeds from sales of marketable securities | | 5,384,606 | | 5,480,306 |
| Purchases related to property held for sale | | (9,339) | | (3,730) |
| Purchases of property and equipment | | (262,062) | | (6,491,534) |
| Proceeds from sale of property and equipment and property held for sale | | 434,183 | - | 571,452 |
| Net cash used in investing activities | | (999,195) | | (2,252,247) |
| Cash flows from financing activities | | | | |
| Collection on contributions restricted for capital purposes | | 142,305 | | 1,323,325 |
| Borrowings under note payable | | | | 997,900 |
| Repayments on note payable | | (992,188) | | (7,887) |
| Payments on capital lease payable | | (15,871) | | (3,437) |
| Payments on gift annuity obligations | - | (7,105) | _ | (7,747) |
| Net cash (used in) provided by financing activities | - | (872,859) | | 2,302,154 |
| Change in cash and cash equivalents | | 528,933 | | (131,420) |
| Cash and cash equivalents, beginning of year | | 2,179,275 | _ | 2,310,695 |
| Cash and cash equivalents, end of year | \$ | 2,708,208 | \$ | 2,179,275 |

See independent auditor's report and notes to financial statements.

NOTES TO FINANCIAL STATEMENTS For the years ended June 30, 2019 and 2018

Organization

Humane Society of Southern Arizona (Society) was organized in March 1944 to promote the prevention of cruelty to animals, to promote the welfare of animals through legislation, to maintain a shelter for animals and to promote the reduction of animal over-population through spaying and neutering. The Society provides these services throughout Pima County and all of Southern Arizona. Its main campus is located in central Tucson, Arizona. The Society also offers an additional adoption site and operates a thrift store to help fund animal services. Funding for the Society comes primarily from contributions, bequests and trusts, and animal services.

Summary of Significant Accounting Policies

Financial Statement Presentation and Contributions

Net assets, revenues, gains and losses are classified based on the existence or absence of donor or grantor-imposed restrictions. Accordingly, net assets and changes therein are classified and reported as follows:

- <u>Net assets without donor restrictions</u> net assets available for use in general operations and not subject to donor (or grantor) restrictions. Net assets without donor restrictions at June 30, 2019 and 2018 include \$-0- and \$250,000, respectively, designated by the Board of Directors as an endowment. During July 2019, the Board of Directors established a policy that provides for an operating reserve equal to 50% of the operating budget for the current year. Net assets without donor restrictions at June 30, 2019 includes \$3,206,885 for this operating reserve.
- <u>Net assets with donor restrictions</u> net assets subject to donor (or grantor) restrictions. Some
 donor-imposed restrictions are temporary in nature, such as those that will be met by the passage
 of time or other events specified by the donor. Other donor-imposed restrictions are perpetual in
 nature, where the donor stipulates that resources be maintained in perpetuity.

The Society reports contributions restricted by donors as increases in net assets without donor restrictions if the restrictions expire (that is, when stipulated time restriction ends or purpose restriction is accomplished) in the reporting period in which the revenue is recognized. All other donor-restricted contributions are reported as increases in net assets with donor restrictions, depending on the nature of the restrictions. When a restriction expires, net assets with donor restrictions are reclassified to net assets without donor restrictions and reported in the statement of activities as net assets released from restrictions.

Use of Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

Cash and Cash Equivalents

The Society considers cash and highly liquid investments with a maturity of three months or less to be cash equivalents. The Society maintains its cash in brokerage accounts and in bank deposit accounts which may exceed federally insured limits. The Federal Deposit Insurance Corporation (FDIC) insures cash accounts at banks up to \$250,000 per institution. It is the opinion of management that the solvency of the referenced financial institutions is not of concern at this time. At June 30, 2019 and 2018, the Society had \$433,408 and \$1,207,871, respectively, on deposit in excess of FDIC limitations.

NOTES TO FINANCIAL STATEMENTS For the years ended June 30, 2019 and 2018

2. Summary of Significant Accounting Policies, Continued

Investments - Other

Investments - other consists of certificates of deposits held for investment that are not debt securities. Certificates of deposit with original maturities greater than one year with remaining maturities less than one year are classified as current. Certificates of deposit with remaining maturities greater than one year are classified as non-current. All of the certificates of deposit are current as of June 30, 2019.

Income Tax Status

The Society is exempt from federal income taxes under section 501(c)(3) of the Internal Revenue Code (IRC) and from Arizona income tax under Arizona Revised Statute section 43-1201(4). Therefore, no provision has been made for income taxes in the accompanying financial statements. In addition, the Society qualifies for the charitable contribution deduction under Section 170(b)(1)(A) and has been classified as an organization other than a private foundation under Section 509(a)(2). There were no taxes paid by the Society during the years ended June 30, 2019 and 2018.

The Society's policy is to disclose or recognize income tax positions based on management's estimate of whether it is reasonably possible or probable, respectively, that a liability has been incurred for unrecognized income tax positions. As of June 30, 2019, there were no uncertain tax positions that are potentially material.

Reclassifications

Certain items in the 2018 financial statements have been reclassified to conform to the presentation in the 2019 financial statements.

Bequests Receivable

Bequests are recognized as contribution revenue when the Society has an irrevocable right to the gift as determined by applicable court declarations, and the amount can be reasonably estimated. The revenue and related receivable are recorded at the present value of the amount which management estimates it will collect. Bequests receivable that are expected to be collected within one year are recorded at their net realizable value and classified as current. Bequests receivable that are expected to be collected in future years are recorded at the estimated net realizable value and classified as non-current.

Unconditional Promises to Give

Unconditional promises to give that are expected to be collected within one year are recorded at their net realizable value. Unconditional promises to give that are expected to be collected in future years are recorded at the present value of estimated future cash flows. For the years ended June 30, 2019 and 2018, the discounts on these amounts are computed using a risk-free interest rate of 3.75%. Amortization of the discount is included in contribution revenue. Management uses the allowance method to account for uncollectible unconditional promises to give. The allowance for uncollectible promises to give is \$42,135 and \$53,894 at June 30, 2019 and 2018, respectively.

Investments

Investments in marketable securities with readily determinable fair values and all investments in debt securities are stated at their fair values in the statements of financial position. Unrealized gains and losses are included in the change in net assets in the accompanying statements of activities.

NOTES TO FINANCIAL STATEMENTS For the years ended June 30, 2019 and 2018

2. Summary of Significant Accounting Policies, Continued

Investments, continued

The Securities Investor Protection Corporation (SIPC) protects investments up to \$500,000 per institution. However, SIPC does not protect against losses in market value. At June 30, 2019 and 2018, the Society had \$6,845,464 and \$3,570,101, respectively, on deposit in excess of SIPC limitations. It is the opinion of management that the solvency of the referenced brokerage institutions is not of concern at this time.

Inventory

Inventories consist primarily of medical supplies and retail pet items (sold at offsite adoption centers and shelter) and are stated at the lower of cost or market determined by the average cost method. Inventory for the thrift store is valued using a rolling three month average of sales.

Property and Equipment

Expenditures in excess of \$2,500, for major improvements or items that benefit future periods, are capitalized at cost if purchased or at fair market value at the date of gift if donated. Depreciation is computed using the straight-line method over the estimated useful life of the assets as follows:

| Buildings and improvements | 10 - 50 years |
|----------------------------|---------------|
| Vehicles | 5 years |
| Equipment | 3 - 10 years |

Donated Services and Materials

Contributions of donated non-cash assets are recorded at their fair values in the period received. Contributions of donated services that create or enhance non-financial assets or that require specialized skills, are provided by individuals possessing those skills and would typically need to be purchased if not provided by donation, are recorded at their fair values in the period received.

Although the Society utilizes the services of many outside volunteers, the fair value of these services is not recognized in the accompanying financial statements since they do not meet the criteria for recognition under accounting principles generally accepted in the United States of America.

Advertising

Advertising costs are expensed as incurred. The Society does not participate in direct-response advertising which requires the capitalization and amortization of related costs. Advertising expense for the years ended June 30, 2019 and 2018 was \$349,038 and \$337,257, respectively, and includes in-kind expenses of \$89,989 and \$-0-, respectively.

Functional Expenses

The Society reports its expenses on a functional basis by program and support service. Expenses that can be identified with a specific program or support service are charged directly according to their natural classification. This includes the majority of operating expenses such as all types of payroll related costs and direct operating supplies. These expenses also include specific fundraising or administrative costs. All such costs are coded by department and include account descriptions reflecting their natural classification. Expenses not identified to a specific program or support service are allocated among the services benefited. Most of these costs are initially allocated based on occupied square footage. These allocated expenses include depreciation, professional fees, repairs and maintenance, utilities, insurance and other expenses. Certain other costs such as marketing costs, joint costs or pooled administrative costs are allocated to program services and support services based on the underlying purpose of the expenditures or estimates of time, effort or use.

NOTES TO FINANCIAL STATEMENTS For the years ended June 30, 2019 and 2018

3. Liquidity and Availability

Financial assets available for general expenditure, that is, without donor or other restrictions limiting their use, within one year of the statement of financial position date, are comprised of:

| | | 2019 | | 2018 |
|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----|------------------------------------------------------|------|--------------------------------------------------------|
| Cash and cash equivalents Accounts and other receivables Unconditional promises to give, current portion Bequests and memorials receivable, net Inventory held for sale | \$ | 2,708,208 89,395 125,225 670,942 112,957 | \$ | 2,179,275 35,030 168,740 1,442,825 110,128 |
| Total financial assets available within one year | | 3,706,727 | | 3,935,998 |
| Less: Amounts unavailable for general expenditures within one year due to: Purpose restrictions Subject to appropriation and expenditure | | 460,291 705 | 1772 | 411,685 1,817 |
| Total amounts unavailable for general expenditures within one year | | 460,996 | | 413,502 |
| Amounts unavailable to management without Board approval: Designated by the Board for endowment Cash portion of Board-designated operating reserve Cash held in investment accounts | 022 | - 695,307 1,320,948 | | 250,000 - 35,539 |
| Total financial assets available to management for general expenditure within one year | \$ | 1,229,476 | \$ | 3,236,957 |

The Society maintains a policy of structuring its financial assets to be available as its general expenditures, liabilities, and other obligations come due and to generate conservative investment returns on funds not needed by current operations. The Society attempts to maintain \$300,000 to \$700,000 in working capital available to management for operations. Cash in excess of daily requirements are invested in immediately available money market funds. Procedures are established for management to access Board-designated operating reserve funds of up to \$3,206,885 should current operations not provide sufficient funds.

4. Unconditional Promises to Give

During the year ended June 30, 2011, a capital campaign was launched to raise money for the Society's new facility. The balances due related to this campaign are scheduled to be repaid in future years as follows:

| eats as follows. | | 2019 | 2018 | | | |
|-------------------------------------------|----|-----------|------|-----------|--|--|
| 2019 | \$ | _ | \$ | 168,740 | | |
| 2020 | | 125,225 | | 94,790 | | |
| 2021 | | 28,344 | | 31,344 | | |
| 2022 | | 10,000 | | 11,000 | | |
| 2023 | | 10,000 | | 50,000 | | |
| 2024 and beyond | - | 40,000 | | | | |
| Total unconditional promises to give | - | 213,569 | | 355,874 | | |
| Less discount to present value at 3.75% | | (12,314) | | (16,935) | | |
| Less allowance for uncollectible promises | | (42, 135) | | (53,894) | | |
| Unconditional promises to give, net | | 159,120 | | 285,045 | | |
| Less current portion | | (125,225) | | (168,740) | | |
| Non-current portion | \$ | 33,895 | \$ | 116,305 | | |
| | | | | | | |

NOTES TO FINANCIAL STATEMENTS For the years ended June 30, 2019 and 2018

5. Investments

Investments, stated at fair value, consist of the following at June 30,

| | | 2019 | 2018 |
|----------------------------------------|----|----------------|-----------------|
| Mutual funds | \$ | 1,602,427 | \$ 661,248 |
| Equities | | 831,380 | 705,887 |
| Fixed income | | 672,891 | 2,620,573 |
| Other marketable investments | | () | 42,875 |
| Total investments | | 3,106,698 | 4,030,583 |
| Less permanently restricted endowments | | (92,098) | (92,098) |
| Less board-designated endowments | 1 | ((* | (250,000) |
| | \$ | 3,014,600 | \$ 3,688,485 |

Investment income is comprised of the following for the years ended June 30,:

| | | | | | | |
|-----------------------------------|---------------|----|----------|--|--|--|
| Interest and dividends | \$ 116,732 | \$ | 126,016 | | | |
| Realized and unrealized gain, net | 119,917 | | 27,854 | | | |
| Trust income | 165,852 | | 165,285 | | | |
| Investment management fees | (25,853) | | (46,551) | | | |
| Investment income, net | \$ 376,648 | \$ | 272,604 | | | |

6. Fair Value Measurements

The Financial Accounting Standards Board has established a framework for measuring fair value. That framework provides a fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value. The hierarchy gives the highest priority to unadjusted quoted prices in active markets for identical assets or liabilities (level 1 measurements) and the lowest priority to unobservable inputs (level 3 measurements). The three levels of the fair value hierarchy are described as follows:

Level 1: Inputs to the valuation methodology are unadjusted quoted prices for identical assets or liabilities in active markets that the Society has the ability to access.

Level 2: Inputs to the valuation methodology include:

- Quoted prices for similar assets or liabilities in active markets;
- Quoted prices for identical or similar assets or liabilities in inactive markets;
- Inputs other than quoted prices that are observable for the asset or liability;
- Inputs that are derived principally from or corroborated by observable market data by correlation or other means.

NOTES TO FINANCIAL STATEMENTS For the years ended June 30, 2019 and 2018

Fair Value Measurements, Continued

If the asset or liability has a specified (contractual) term, the Level 2 input must be observable for substantially the full term of the asset or liability.

Level 3:

Inputs to the valuation methodology are unobservable and significant to the fair value measurement.

The asset or liability's fair value measurement level within the fair value hierarchy is based on the lowest level of any input that is significant to the fair value measurement. Valuation techniques used need to maximize the use of observable inputs and minimize the use of unobservable inputs.

Following is a description of the valuation methodologies used for assets measured at fair value. There have been no changes in the methodologies used at June 30, 2019 and 2018.

- Common stock, fixed income, other marketable assets: Valued at fair value based on national trade listing.
- Mutual and exchange funds: Valued at the net asset value ("NAV") of shares held by the Society at year end.
- Beneficial interest in trusts held by third parties: Valued at the fair value of the underlying investments as reported by the third parties.

The methods described above may produce a fair value calculation that may not be indicative of net realizable value or reflective of future fair values. Furthermore, while the Society believes its valuation methods are appropriate and consistent with other market participants, the use of different methodologies or assumptions to determine the fair value of certain financial instruments could result in a different fair value measurement at the reporting date.

Fair values of assets measured on a recurring basis are:

| | Investments at Fair Value as of June 30, 2019 | | | | | | | | | |
|----------------------------------------------------|-----------------------------------------------|-----------|----|-----------|----|---------|----|-----------|--|--|
| | Level 1 | | | Level 2 | | Level 3 | | Total | | |
| Mutual and exchange funds | \$ | 1,602,427 | \$ | - | \$ | | \$ | 1,602,427 | | |
| Common stocks | | 831,380 | | ¥ | | K | | 831,380 | | |
| Corporate and government bonds | | 672,891 | | <u> </u> | | 19 | | 672,891 | | |
| Total investments | \$ | 3,106,698 | \$ | | \$ | | \$ | 3,106,698 | | |
| Beneficial interest in perpetual trusts | \$ | - | \$ | 3,360,829 | \$ | | \$ | 3,360,829 | | |
| Beneficial interest in charitable remainder trusts | \$ | | \$ | 424,871 | \$ | | \$ | 424,871 | | |

NOTES TO FINANCIAL STATEMENTS For the years ended June 30, 2019 and 2018

6. Fair Value Measurements, Continued

| | Investments at Fair Value as of June 30, 2018 | | | | | | | | |
|----------------------------------------------------|-----------------------------------------------|-----------|----|-----------|---------|---|----|-----------|--|
| | | Level 1 | | Level 2 | Level 3 | | | Total | |
| Corporate and government bonds | \$ | 2,620,573 | \$ | - | \$ | - | \$ | 2,620,573 | |
| Common stocks | | 705,887 | | - | | - | | 705,887 | |
| Mutual and exchange funds | | 661,248 | | - | | - | | 661,248 | |
| Other assets | | 42,875 | | | | | | 42,875 | |
| Total investments | \$ | 4,030,583 | \$ | 2 | \$ | u | \$ | 4,030,583 | |
| Beneficial interest in perpetual trusts | \$ | - | \$ | 3,350,799 | \$ | | \$ | 3,350,799 | |
| Beneficial interest in charitable remainder trusts | \$ | - | \$ | 428,206 | \$ | 2 | \$ | 428,206 | |

7. Trusts, Bequests and Memorials

The Society is a remainder beneficiary in certain trusts. Upon the death of the income beneficiaries, the assets of the trusts will be distributed, and the Society's share of the assets will be recognized as revenue. Because the Society is a remainder beneficiary, and the remainder amounts cannot be estimated, the assets of the trusts are not reflected in the accompanying financial statements.

The Society is also the beneficiary of estates which can be reasonably estimated. The net balance of these bequests and memorials receivable is \$670,942 and \$1,442,825 at June 30, 2019 and 2018, respectively. Management uses the allowance method to account for uncollectible bequests and memorials receivable. For the years ended June 30, 2019 and 2018, the allowance for uncollectible bequests and memorials receivable were \$18,184.

The Society is the sole income beneficiary of one perpetual charitable trust and a 1.5% income beneficiary of another perpetual trust. Both of the trusts are held by third parties. The Society recognizes permanently restricted contribution revenue equal to its proportionate share of the fair value of the trust assets upon notification and determination that its right to receive benefits is unconditional and irrevocable. Changes in the fair value of the Society's interest in the trust assets are reflected as gains or losses in the statement of activities in the period they occur. Distributions received from these trusts are recorded as unrestricted investment income. The value of the Society's beneficial interest in these trust assets is \$3,360,829 and \$3,350,799 at June 30, 2019 and 2018, respectively.

The Society is a beneficiary of three charitable remainder trusts held by third parties with beneficial interests of 50%, 25% and 9%. The 9% beneficial interest, in the amount of \$91,580, was contributed to the Society during the year ended June 30, 2017. The Society recognizes temporarily restricted contribution revenue equal to its proportionate share of the fair value of the trust assets upon notification and determination that its right to receive benefits is unconditional and irrevocable. Changes in the fair value of the Society's interests in the trust assets are reflected as gains or losses in the statement of activities in the period they occur. Distributions received from the trusts are recorded as a reduction of the beneficial interest in the trust assets. The value of the Society's beneficial interests in the trust assets is \$424,871 and \$428,206 at June 30, 2019 and 2018, respectively.

NOTES TO FINANCIAL STATEMENTS For the years ended June 30, 2019 and 2018

7. Trusts, Bequests and Memorials, Continued

During the year ended June 30, 2004, the Society received a charitable gift annuity agreement of \$50,000, discounted at 6%. The beneficiary obligation liability under this agreement at June 30, 2019 and 2018 was \$4,914 and \$7,521, respectively. During the year ended June 30, 2010, the Society received another charitable gift annuity agreement from the same donor in the amount of \$50,000, discounted at 6%. The beneficiary obligation liability under this agreement at June 30, 2019 and 2018 was \$10,966 and \$13,223, respectively. During the year ended June 30, 2011, the Society received a third charitable gift annuity agreement from the same donor in the amount of \$50,000, discounted at 6%. The beneficiary obligation liability under this agreement at June 30, 2019 and 2018 was \$11,785 and \$14,027, respectively.

8. Property and Equipment

Property and equipment consists of the following at June 30,:

| 2019 | 2018 | | |
|---------------|------------------------------------------------------------------------------------------|------------------------|--|
| \$ 10,606 | \$ | (123 | |
| 8,796,743 | | 8,859,610 | |
| 1,015,457 | | 1,015,457 | |
| 1,423,702 | | 1,175,909 | |
| 273,087_ | | 243,837 | |
| 11,519,595 | | 11,294,813 | |
| (1,022,968) | | (747,065) | |
| \$ 10,496,627 | \$ | 10,547,748 | |
| | \$ 10,606 8,796,743 1,015,457 1,423,702 273,087 11,519,595 (1,022,968) | \$ 10,606 \$ 8,796,743 | |

9. Capital Lease Payable

During the year ended June 30, 2018, the Society entered into a capital lease for computer equipment. The total cost of the equipment under this lease was \$41,930 and accumulated depreciation was \$8,386 at June 30, 2019. The capital lease payable consists of the following at June 30,:

| | | 2019 | 2018 |
|-------------------------------------------------------------|----|----------|--------------|
| Cisco Capital, \$1,229 per month including interest through | 1 | | |
| March 2021; collateralized by computer equipment. | \$ | 24,952 | \$ 40,823 |
| Less current portion | | (10,894) | (13,541) |
| Non-current portion | \$ | 14,058 | \$ 27,282 |

The future maximum lease payments due under the capital lease at June 30, 2019 are;

| Year endingJune 30, | | |
|----------------------------|----|--------|
| 2020 | \$ | 14,753 |
| 2021 | - | 11,065 |
| Total lease payments | | 25,818 |
| Less imputed interest | | (866) |
| Net minimum lease payments | \$ | 24,952 |

See independent auditor's report.

NOTES TO FINANCIAL STATEMENTS For the years ended June 30, 2019 and 2018

10. Net Assets With Donor Restrictions

Net assets with donor restrictions are restricted for the following purposes or periods at June 30,:

| | 2019 | | | 2018 |
|----------------------------------------------------|------|-----------|----|-----------|
| Subject to expenditure for specified purpose: | | | | |
| YODI | \$ | 100,888 | \$ | |
| Pet visitation program | | 62,878 | | 82,185 |
| New beginnings | | 53,084 | | 33,433 |
| Special needs (2nd Chance) | | 50,735 | | 69,782 |
| Other | | 50,665 | | 50,790 |
| Wellness prograrm | | 50,116 | | 50,000 |
| Spay and neuter fund | | 43,194 | | 71,492 |
| Rescue fund | | 19,262 | | 19,990 |
| Capital improvement fund | | 15,819 | | 11,588 |
| Sponsored adoptions | | 7,000 | | 2 |
| Education fund | | 6,650 | | 248 |
| Shelter food fund | | 0.70 | | 14,498 |
| Supported (Indigent) Care | | | | 7,679 |
| | | 460,291 | | 411,685 |
| Subject to the passage of time: | | | | |
| Beneficial interest in charitable remainder trusts | | 424,871 | | 428,206 |
| Endowments: | | | | |
| Subject to appropriation and expenditure: | | | | |
| Accumulated earnings on original endowment gifts | | 705 | | 1,817 |
| Not subject to spending policy or appropriation: | | | | |
| Original endowment gifts | | 92,098 | | 92,098 |
| Perpetual trusts held by third-party | | 3,360,829 | | 3,350,799 |
| Net assets with donor restrictions | \$ | 4,338,794 | \$ | 4,284,605 |

NOTES TO FINANCIAL STATEMENTS For the years ended June 30, 2019 and 2018

10. Net Assets With Donor Restrictions, Continued

Activity in net assets with donor restrictions is comprised of the following for the year ended June 30, 2019:

| Subject to expenditure for | Cor | ntributions | nvestment come (loss) | _ | Change in Beneficial Interest in Funds Held by Others | | Transfers | - | Releases |
|--------------------------------------------------------------------------------------------------------|-----|------------------|--------------------------|----|-------------------------------------------------------------------|----|-----------|----|-----------|
| specified purpose: | | | | | | | | | |
| YODI | \$ | 100,010 | \$:=: | \$ | ** | \$ | 4,074 | \$ | (3,196) |
| Pet visitation program | | 32,410 | - | | (7) | | 176 | | (51,718) |
| New beginnings | | 209,445 | - | | 343 | | - | | (189,794) |
| Special needs (2nd Chance) | | 127,083 | 200 | | 5 8 8 | | 14,857 | | (160,987) |
| Other | | 56,300 | 20 | | 200 | | (4,074) | | (52,265) |
| Wellness program | | 2,500 | - | | :(40) | | 380 | | (2,384) |
| Spay and neuter fund | | 36,070 | 9 | | - | | 7,679 | | (72,048) |
| Rescue fund | | 10,095 | - 4 | | 540 | | (4) | | (10,823) |
| Capital improvement fund | | 48,857 | - | | o ± 8 | | | | (44,626) |
| Sponsored adoptions | | 7,000 | (2) | | 20 | | | | 9 |
| Education fund | | 8,600 | - | | (*) | | | | (2,198) |
| Shelter food fund | | 275 | - | | | | (14,857) | | iii |
| Supported (Indigent) Care | | 340 | 4 | | 540 | | (7,679) | | |
| | - | 638,645 | | | 30 | | 55 | | (590,039) |
| Subject to the passage of time: Beneficial interest in charitable remainder trusts | 9 | - | - Pi ≨1 | | (3,335) | | | | (390,039) |
| Endowments: Subject to appropriation and expenditure: Accumulated earnings on original endowment gifts | | (4 0 | 4,159 | | | | ¥ | | (5,271) |
| Not subject to spending policy or appropriation: | | | | | | | | | |
| Original endowment gifts | | | | | - | | | | 37 |
| Perpetual trusts held by third-party | | | | _ | 10,030 | _ | | | |
| Net assets with donor restrictions | \$ | 638,645 | \$ 4,159 | \$ | 6,695 | \$ | 543 | \$ | (595,310) |

NOTES TO FINANCIAL STATEMENTS For the years ended June 30, 2019 and 2018

10. Net Assets With Donor Restrictions, Continued

Activity in net assets with donor restrictions is comprised of the following for the year ended June 30, 2018:

| | _ Cc | ontributions | vestment | | Change in Beneficial Interest in Funds Held by Others | _ | Transfers | Releases |
|---------------------------------------------------------------------------------------------|------|------------------|------------------|----|-------------------------------------------------------------------|----|-------------------|-------------------|
| Subject to expenditure for | | | | | | | | |
| specified purpose: | | | | | | | | 9 |
| YODI | \$ | :¥3 | \$ · · | \$ | 348 | \$ | (42) | \$ 1 12 |
| Pet visitation program | | 49,104 | | | 5 ₹ % | | (* .) | (39,524) |
| New beginnings | | 50,553 | - | | - | | | (17,120) |
| Special needs (2nd Chance) | | 119,908 | 900 | | ₩ 6 | | (#) | (70,722) |
| Other | | 74,806 | #A. | | # 7 0 | | FT0 | (56,419) |
| Wellness prograrm | | 50,000 | 241 | | 2 | | - | 34 |
| Spay and neuter fund | | 82,428 | | | | | 5#2 | (72,635) |
| Rescue fund | | 26,015 | 527 | | = 1 | | 720 | (32,975) |
| Capital improvement fund | | 1,124,706 | 3,899 | | (* 0) | | 5 8 5; | (3,001,672) |
| Education fund | | - | ¥(| | - | | 9. | (178) |
| Shelter food fund | | 540 | 5-7 | | 3403 | | ₹ . | (246) |
| Supported (Indigent) Care | | 2,965 | | _ | | _ | | (260) |
| | | 1,580,485 | 3,899 | | 540 | | 340 | (3,291,751) |
| Subject to the passage of time: Beneficial interest in charitable remainder trusts | | s # 3 | a n ? | | 6,566 | | : (⊕ ? | ē |
| Endowments: | | | | | | | | |
| Subject to appropriation and expenditure: Accumulated earnings on original endowment gifts | | 8 | 7,412 | | æ | | | 9 |
| Not subject to spending policy or appropriation: Original endowment gifts | | ·=: | ** | | 5 = 0 | | 8 4 00 | |
| Perpetual trusts held by third-party | | | | | 20,592 | | - | |
| Net assets with donor restrictions | \$ | 1,580,485 | \$ 11,311 | \$ | 27,158 | \$ | (5) | \$ (3,291,751) |
| | - | | | | | | | |

11. Endowment Funds

Endowments

At June 30, 2019 and 2018, the Society's endowment funds consist of two individual funds established by donors. At June 30, 2018, the endowment funds also included a board-designated endowment fund. As required by accounting principles generally accepted in the United States of America, net assets associated with endowment funds (including funds designated by the Board of Directors to function as endowments) are classified and reported based on the existence or absence of donor- imposed restrictions. The Society is the beneficiary of two perpetual trusts as discussed in Note 7. The perpetual trusts are administered by a third party, and the assets are not accessible by the Society at any time. They do not meet the definition of an endowment and are classified as net assets with restrictions in accordance with accounting principles generally accepted in the United States of America.

NOTES TO FINANCIAL STATEMENTS For the years ended June 30, 2019 and 2018

11. Endowment Funds, Continued

Endowments, continued

The State of Arizona adopted the Uniform Prudent Management of Institutional Funds Act (UPMIFA) (the Act). The Board of Directors of the Society has interpreted the Act as requiring the preservation of the fair value of the original gift as of the gift date of the donor-restricted endowment funds absent explicit donor stipulations to the contrary. As a result of this interpretation, the Society classifies as net assets with donor restrictions, not subject to spending policy or appropriation (a) the original value of gifts donated to the permanent endowment, (b) the original value of subsequent gifts to the permanent endowment, and (c) accumulations to the permanent endowment made in accordance with the direction of the applicable donor gift instrument at the time the accumulation is added to the fund. The remaining portion, if any, of the donor-restricted endowment fund that is not classified net assets with donor restrictions, not subject to spending policy or appropriation, is classified as net assets with donor restrictions, subject to appropriation and expenditure by the Board of Directors in a manner consistent with the standard of prudence prescribed by the Act.

In accordance with the Act, the Society considers the following factors in making a determination to appropriate or accumulate endowment funds:

- The duration and preservation of the fund
- The purposes of the organization and the donor-restricted endowment fund
- General economic conditions
- The possible effect of inflation and deflation
- The expected total return from income and the appreciation of investments
- Other resources of the organization
- The investment policies of the organization.

Funds with Deficiencies

From time to time, the fair value of assets associated with individual donor-restricted endowment funds may fall below the level that the donor or the Act requires the Society to retain as a fund of perpetual duration. There were no deficiencies of this nature to be reported as of June 30, 2019 or 2018.

Return Objectives and Parameters

The Society has adopted investment policies for endowment assets that attempt to provide a predictable stream of funding to programs supported by its endowment while seeking to maintain the purchasing power of the endowment assets. Endowment assets include those assets of donor-restricted funds that the organization must hold in perpetuity or for a donor-specified period(s) and board-designated endowment assets. Under this policy, as approved by the Board of Directors, the endowment assets are to be invested in a combination of fixed income, equities, commodities, hedge fund contracts and cash equivalents, and the maximum allocation by investment type shall be 100%, 49%, 9%, 16%and 25%, respectively, of the total investment portfolio. Actual returns in any given year may vary.

Investment Strategies

To satisfy its long-term rate-of-return objectives, the Society relies on a total return strategy in which investment returns are achieved through both capital appreciation (realized and unrealized) and current yield (interest and dividends). The primary purpose of the Society's endowment funds is to provide additional funding for programs and operations while increasing the investment base.

NOTES TO FINANCIAL STATEMENTS For the years ended June 30, 2019 and 2018

11. Endowment Funds, Continued

Spending Policy

The Society's policy allows the Board of Directors to appropriate for expenditure four percent of an endowment fund's average fair market value over the prior year. Accumulated earnings on endowment funds that are not otherwise restricted by a donor will be released from net assets with donor restrictions if appropriated by the Board of Directors.

The Society had the following endowment-related activities during the years ended June 30, 2019 and 2018:

| | Without donor restrictions | | With donor restrictions | | Total | |
|----------------------------|----------------------------|-----------|-------------------------|---------|-------|------------------|
| Balance, June 30, 2017 | \$ | 250,000 | \$ | 86,503 | \$ | 336,503 |
| Contributions | | | | | | : = : |
| Earnings | W. T. | | | 7,412 | | 7,412 |
| Balance, June 30, 2018 | | 250,000 | | 93,915 | | 343,915 |
| Contributions | | #: | | ** | | 1000 |
| Earnings | | <u> 2</u> | | 4,159 | | 4,159 |
| Appopriations and releases | | (250,000) | | (5,271) | | (255,271) |
| Balance, June 30, 2019 | \$ | - | \$ | 92,803 | \$ | 92,803 |

12. Special Events

The Society's special events during the year ended June 30, 2019 consists of:

| | Revenue | | Expenses | | Net |
|----------------------------------------------------|---------|---------|----------|---------|---------------|
| Puttin' on the Dog (includes in-kind contributions | | | | | |
| in the amount of \$72,080) | \$ | 230,557 | \$ | 83,066 | \$ 147,491 |
| Sweat For Pets | | 48,988 | | 7,377 | 41,611 |
| Other events | | 133,022 | | 54,181 | 78,841 |
| Total special events | \$ | 412,567 | \$ | 144,624 | \$ 267,943 |
| | | | | | |

Special event expenses for the year ended June 30, 2019 include \$87,553 of direct donor benefit costs as reported on the statement of activities, and the remaining \$57,071 of other special event expenses are allocated on the statement of functional expenses as fundraising.

The Society's special events during the year ended June 30, 2018 consists of:

| | Revenue | | E | Expenses | | Net | |
|----------------------------------------------------|---------|---------|----|----------|----|---------|--|
| Puttin' on the Dog (includes in-kind contributions | | | | | | | |
| in the amount of \$74,913) | \$ | 185,161 | \$ | 79,417 | \$ | 105,744 | |
| Sweat For Pets | | 49,180 | | 7,037 | | 42,143 | |
| Telethon | | 15,469 | | 16,054 | | (585) | |
| Other events | | 99,942 | | 21,428 | | 78,514 | |
| Total special events | \$ | 349,752 | \$ | 123,936 | \$ | 225,816 | |

NOTES TO FINANCIAL STATEMENTS For the years ended June 30, 2019 and 2018

12. Special Events, Continued

Special event expenses for the year ended June 30, 2018 include \$78,727 of direct donor benefit costs as reported on the statement of activities, and the remaining \$45,209 of other special event expenses are allocated on the statement of functional expenses as fundraising.

13. Donated Supplies and Services

Donated supplies and services consist of the following for the years ended June 30,:

| | 2019 | | | 2018 |
|-------------------------------------|------|---------|----|---------|
| Property and equipment | \$ | 22,378 | \$ | 108,371 |
| Rent | | 28,176 | | 31,541 |
| Food | | 11,549 | | 20,243 |
| Professional services | | 134,486 | | 33,750 |
| Shelter and clinic | | 67,552 | | 11,410 |
| Operating supplies and materials | - | 17,929 | - | 11,673 |
| Total donated supplies and services | \$ | 282,070 | \$ | 216,988 |

14. Thrift Store and Merchandise Sales

Thrift store and merchandise sales activity for the year ended June 30, 2019 consists of:

| | Thrift Store | | Merchandise Sales | |
|-----------------------------------------------------|--------------|----------------------|-------------------|----------------------|
| Revenue Expenses, including depreciation of \$1,652 | \$ | 357,785 (322,692) | \$ | 244,019 (121,639) |
| Net revenue | \$ | 35,093 | \$ | 122,380 |

Thrift store and merchandise sales activity for the year ended June 30, 2018 consists of:

| | Thrift Store | | Merchandise Sales | |
|-----------------------------------------------------|--------------|----------------------|----------------------|----------------------|
| Revenue Expenses, including depreciation of \$1,056 | \$ | 369,766 (367,347) | \$ | 243,387 (119,311) |
| Expenses, including depreciation of \$1,000 | - | (307,347) | (+ | (118,311) |
| Net revenue | | 2,419 | \$ | 124,076 |

15. Retirement Plan

The Society sponsors a 401(k) retirement plan for the benefit of its employees. Employees 21 years of age or older can participate in the plan after completing one year of service. The Society contributes an amount up to three percent of the respective participating employee's salary. For the years ended June 30, 2019 and 2018, pension expense totaled \$45,655 and \$38,302, respectively.

16. Commitments

The Society is self-insured for state unemployment purposes. Total expense for unemployment for the years ended June 30, 2019 and 2018 was \$19,943 and \$2,214, respectively.

NOTES TO FINANCIAL STATEMENTS For the years ended June 30, 2019 and 2018

17. Line of Credit

During the year ended June 30, 2018, the Society established a construction loan with Wells Fargo Bank for an amount not to exceed the principal sum of \$4,000,000. The initial funding was through a revolving line of credit upon which advances were made solely for the construction costs related to construction of the Society's new animal welfare center. The advances were available until the conversion date, which was during May 2018. During the year ended June 30, 2018, the animal welfare center was completed, and the line of credit was converted to a term loan in the initial amount of \$1,000,000. The term loan was paid in-full during April 2019.

18. Operating Leases

The Society has several non-cancelable operating leases for equipment and facilities that expire at various dates ranging between December 2018 and December 2021. Rental expense related to these leases for the years ended June 30, 2019 and 2018, including in-kind rent expense, was \$134,621 and \$154,824, respectively. Future minimum lease payments under these agreements are:

| Year ending June 30, | |
|-------------------------------------|---------------|
| 2020 | \$ 77,144 |
| 2021 | 32,083 |
| 2022 | 14,466 |
| Total future minimum lease payments | \$ 123,693 |

19. Joint Cost Allocations

The Society sends out newsletters that include requests for contributions, information about fundraising events and advertising, as well as program components. During the year ended June 30, 2019, the Society incurred joint costs of \$44,775 which are not specifically attributable to particular components of the publications. The Society allocated \$33,850 to program services not including public education and \$10,925 to fund-raising.

During the year ended June 30, 2018, the Society incurred joint costs of \$30,429 which are not specifically attributable to particular components of the publications. The Society allocated \$22,857 to program services not including public education and \$7,572 to fund-raising.

20. Related Party Transactions

Members of the board of directors make contributions and volunteer their time to support the Society. Members of the board of directors contributed \$31,150 and \$38,702 for the years ended June 30, 2019 and 2018, respectively.

Unconditional promises to give at June 30, 2019 includes \$2,500 due from a Society board member and \$1,329 from various employees. Unconditional promises to give at June 30, 2018 includes \$10,878 due from seventeen of the Society's board members and \$5,790 from various employees.

During March 2016, the Society entered into a contract with Diversified Design and Construction, Inc. (DDC) for the construction of the Society's new animal welfare center. The president of DDC is a member of the Society's board of directors. The construction contract's maximum value is \$7,402,844. During the years ended June 30, 2019 and 2018, total payments made to DDC were \$142,282 and \$5,881,227 respectively, and amounts due, including a 10% retainage, were \$-0- and \$92,067, at June 30, 2019 and 2018, respectively.

NOTES TO FINANCIAL STATEMENTS For the years ended June 30, 2019 and 2018

20. Related Party Transactions, Continued

During December 2016, the Society entered into real estate property listing agreements with Venture West Real Estate Services, LLC (Venture West) for brokerage services for the sale of the Society's properties located at 3450 N. Kelvin Blvd and 3465 E. Kleindale Road in Tucson, Arizona (the Properties). The vice-president and partner of Venture West is a member of the Society's board of directors. In connection with the sale of the Properties during the years ended June 30, 2019 and 2018, \$24,000 and \$17,400 in commissions were earned, respectively, by Venture West. Of the total, \$24,000 and \$16,900 was donated to the Society and is included with donated professional services for the years ended June 30, 2019 and 2018, respectively.

21. Supplemental Cash Flow Disclosures

| 2019 | | 2018 | |
|------|----------------------|------------------------------------------------|--------------------------------------------------------------------|
| | | | |
| \$ | 22,378 | \$ | 74,350 |
| \$ | 19 1 | \$ | 1,640 |
| \$ | | \$ | 2,175 |
| \$ | <u></u> | \$ | 44,260 |
| \$ | - | \$ | 275,863 |
| \$ | 23,221 | \$ | 3,955 |
| \$ | 24,000 | \$ | 16,900 |
| | \$ \$ \$ \$ | \$ 22,378 \$ - \$ - \$ - \$ 23,221 | \$ 22,378 \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ |

22. Subsequent Events

The Society was unaware of any subsequent events as of October 24, 2019, the date the financial statements were available to be issued.